
Strategic Advice & Learning Lead HR To Reduce Costs And Drive Profits For Major I/T Player

How One Of The World's Most Respected
HR Functions Became A Truly Strategic
Partner In The Successful Transformation Of
A Fortune 100 – Producing Measurable Results!

The Situation:

- Technology and Market Shifts Require Major Strategic Shift
- New Strategy Requires Restructuring, Down-Sizing, and Workforce Retooling
- New Chairman and Key Executives Demand Exceptional Performance
- HR Focused On Developing and Implementing Tactical HR Programs
- Business Leaders Begin To Look Outside For Expertise To Transform The Company

The Challenge:

- Implement An HR Strategy That Drives Business Results
- Ensure That HR Staff Are Equipped To Deliver Against The Needs Of The Business
- Build A Strong Partnership With New Leaders

The Solution:

- Create Business Strategy For HR Function Aligned With Corporate Strategy
- Target and Track Measurable Business Results
- Contract With Business Leaders For Work Assignments That Require Application Of New Critical Skill Areas
- Train HR Leaders And Professionals In Critical Skills Areas:
 - Business Strategy
 - Marketing
 - Organization Assessment & Design
 - Influence Skills
 - Change Leadership
 - Forecasting Technology & Market Trends

The Results:

- 400% ROI On Key HR Teams
- Significantly Improved Ratings From Business Leaders
- Business Professionals Enlist HR Teams To Partner On Client Accounts
- HR Costs Reduced While Value-Added Improved

